

Over 30 years of experience

Since 1990

Credit Insurance & Trade Finance



Since 1990

LTR Global is the pioneering specialist broker in Latin America.

LTR Global, LATIN TRADE RISK LTDA, was founded in 2002, drawing on the extensive management experience of its partners who **have been active in the credit insurance industry since 1990.**

Credit Insurance & Trade Finance



Mission

Our mission is to offer the market's most advanced solutions for risk mitigation, credit insurance, and structured financing for:

- Multinational Corporations
- Commodity Traders
- Export – Import Companies
- Credit Insurers
- Banks
- Investment Funds
- ECAs
- Second-Tier Banks
- Fintechs

Credit Insurance & Trade Finance



Who Are We?

Credit Insurance & Trade Finance

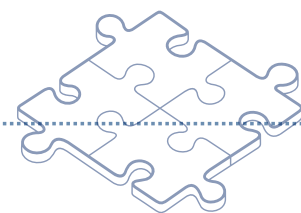


Who We Are



1990

Since 1990 in the credit insurance and investment political risk industry in Latin America



Multiteam

A multidisciplinary team of lawyers and engineers, with the greatest experience in the region



Latin America

Own offices in Santiago, Montevideo, Bogotá, and Miami to cover the Latin American market



Worldwide

Business partners in the world's most important markets,

Credit Insurance & Trade Finance



About Us

Areas of Expertise



Team

Credit Insurance & Trade Finance



LTR Global Executive Team



Alberto Ossa Senior Partner

- Commercial Engineer, UGM.
- MBA, Adolfo Ibáñez University
- Commercial Manager at Continental Credit Insurance Company, Gerling Group (Atradius), 6 years
- Founder of credit insurance in Chile
- Over 25 years of experience in credit and surety insurance
- Specialist in credit risk
- Specialist in international financing

Credit Insurance & Trade Finance



LTR Global Executive Team



Francisco Ossa Senior Partner

- Attorney U.C.
- LLM Boston University Law School
- Specialist in commercial law and insurance law
- 30 years of experience in credit insurance and guarantees
- Attorney for the world's leading credit insurance companies
- Commercial Deputy Manager at Continental Credit Insurance Company (Atradius)

Credit Insurance & Trade Finance



LTR Global Management Team



Liz Herrera Southern Zone Manager

Liz Herrera, a distinguished finance professional with over 20 years of experience in the aquaculture industry at multinational companies, leading Credit to Cash areas with a focus on risk management, process improvement, and pricing. Additionally, she is an expert in credit insurance and working capital financing.

Credit Insurance & Trade Finance



Advisory Committee



Martín Ossa Advisory Committee

- Industrial Civil Engineer with a focus on Transportation from the Pontifical Catholic University of Chile.
- Diploma in Financial Analysis from the Catholic University of Chile.
- Currently working as Key Account Manager at Arauco.

Credit Insurance & Trade Finance



Advisory Committee



Alberto Ossa Advisory Board

- Industrial Civil Engineer, specialized in Financial Engineering, University of the Andes.
- Currently, has experience as a Senior Consultant at EY

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Advisory Committee



Andrew H. Svensk

Advisory Committee

- Principal/EVP of Trade Credit Underwriters Ltd. (TCU), an insurance administrator specializing in Export Credit Insurance and Political Risk.

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Advisory Committee



Miguel Ángel Burelo

Advisory Committee

- Senior banker with over 25 years of experience in corporate banking, credit assessment, trade finance, asset management, asset sales, structured trade, and treasury management.
- Miguel Ángel leads Stone X, Brickell Bank, and Banesco's international business.

Credit Insurance & Trade Financing



Our Solutions

Credit Insurance & Trade Finance



Credit Insurance

Credit Insurance & Trade Finance

Insurance Advisory

- Multibuyer Credit Insurance
- For Trade Finance and SCF Transactions
- XL Cover
- Single Buyer
- Top Up
- Increasing Credit Lines at Another Insurer (TOP UP)

Unique solutions in the Latin market

Credit Insurance Medium-Term Up to 5 Years

- Buses, trucks, and heavy machinery
- Public transport bids
- SPV structures
- Leasing, banks, and factoring

Credit Insurance

Political Risk Insurance

Long-Term Investment Political Risks:

- Expropriation-Confiscation-Nationalization
- Terrorism
- Political Violence
- War
- Arbitration
- Currency Inconvertibility

Financing Solutions

Our working capital financing solutions include:



Trade Finance & Credit Insurance

Financing Solutions

LTR GLOBAL INSIGHT provides services to clients engaged in international trade **across the Americas and worldwide.**



Credit Insurance & Trade Financing

Value Proposition

Credit Insurance & Trade Finance



Value Proposition

We assist companies in **gaining access to international trade financing.**

LTR GLOBAL collaborates with top decision-makers across more than **40 banks, credit insurers, and alternative investment funds worldwide**, with a primary focus on LATAM

Credit Insurance & Trade Finance



Value Proposition

Our multidisciplinary team is here to **help you seize business opportunities.**

- We have expert specialists in:
- Manufacturing
- Hard and Soft Commodities
- Agriculture
- Fishing
- Chemicals and many more

Credit Insurance & Trade Finance



Value Proposition

Often **the financing solution you need can be complex.**

Our role is to assist you in finding the most suitable and efficient solutions for your business.

Credit Insurance & Trade Finance



Offices Worldwide



LTRGlobal

LTR Global **Chile**

LTR Global **Colombia**

LTR Global **USA**

LTR Global **Uruguay**



Agreement **UK**





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